




medical ambassadors
INTERNATIONAL®

ANNUAL REPORT 2020



1

healing lives...
transforming communities



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President's Annual Report



Dr. Ravi I. Jayakaran
President / CEO

20/20 is the number the optician uses to indicate perfect vision. The number was significant enough to consider it a major milestone in the journey of any organization. Medical Ambassadors International reached a significant milestone in 2020, the 40th year of its existence; yet like millions of organizations around the globe we too were blindsided when reality hit us. The year ended up becoming the most challenging one ever because of the COVID-19 pandemic.

As in the previous year, we continued to strive for improving quality, efficiency, and professionalism at all levels. We persevered relentlessly with our ongoing work and in our efforts to grow and expand our CHE (Community Health Evangelism) program. We added another 31 communities in 2020, totaling 2,613 communities across 75 countries around the world and now impact over 2.61 million people. Our efforts to grow the second line leadership in South America, the Caribbean

and Southeast Asia are progressing well. We successfully launched our technical division and have three new specialized programs to add to the earlier two. These are:

- New special programs: Community Relief response, Trafficking prevention and the Medical Ambassadors International Academy
- Ongoing special programs: Tele-Medicine, Coffee Business as Mission, Focus on children with disabilities

Early assumptions that the COVID-19 crisis would change turned out to be wrong, so we geared up to adapt, change and modify our Modus Operandi to be able to provide virtual training programs, and use all available technology to still be able to carry out training programs both in the US and abroad.

The third-party assessment carried out by the globally recognized philanthropic advisors Calvin Edwards & Company (CEC) have once again listed MAI as being among the top ten Christian organizations with a high return on investment for the Kingdom of God (please check this out on the following website: <http://roiministry.org/>). We continue to 'make wholistic disciples, who make wholistic disciples' and thus facilitating what we pray for in the Lord's prayer (Mathew 6:10) "bring heaven to earth, one community at a time." At the time of preparing





this report, we are pleased to report that MAI has received the honor of being one of the top 10 organizations in the world for the fourth time.

A Brief Overview of 2020

Our engagement with the Barnabas Group has continued as we have worked closely with their advisory teams to improve our resource mobilizing strategy. This has done well as can be seen from our financial report later in this document.

MAI's team of field CHE trainers continues to be effective, expanding their facilitation skills with community vision casting. They train CHE committees, CHE volunteers, and where the context determines, specialized CHE programs focusing on women's issues, families, men, children and the disabled. Our quest for new approaches has fostered new relationships and partnerships with other agencies to train our lead

trainers. After an initial set back during the early stages of the Covid crisis, modified training approaches were adapted and you will see from the report about the increased training programs facilitated.

In the year ahead we have the following areas that we will focus on:

We will continue to strengthen the new communities that we have recently added to our program and work towards strengthening their capacity through training and regular follow up. We plan to launch an ambitious Capital Campaign to increase the overall revenue of the organization so that we can continue to grow more, to reach more to bring more into God's Kingdom. A feasibility study is planned for the first quarter of 2021 following which we will launch the campaign. The Capital Campaign is planned with the Focus Group (TFG).

The year ahead will also be one of consolidating some of the partnerships we have established, with special emphasis on working together as examples of effective Christian partnerships and collaboratives. As part of our engagement with the Lausanne Movement we are also planning to have more information available at a central site on Integral Mission.

We seek the Lord's face and ask that He continues to open our eyes to see what He is doing so we can partner with Him in the expansion of His kingdom!

Shout Out!

A special shout out to **Anja Suratt** for once again coordinating and preparing this outstanding Annual Report.

-RJ

Impact Story

Falilat lives in the Benin Republic. She is married with four children. Her husband went to look for work in nearby Burkina Faso since he couldn't find work where they lived. Falilat began baking bread to sell and trade. However, in 2020 COVID-19 infected their area and everything came to a halt. No money, no supplies to bake bread, nothing to eat. Falilat and her children hovered between life and death, not due to sickness but rather to lack of resources.



God in His goodness saw Falilat and her children's needs and put a burden in the heart of the local CHE (Community Health Evangelism) workers to visit her and share the message that Jesus loved her and cared for her. They helped her restart her business and told her it was a gift from Jesus. Falilat was amazed! No one had told her about Jesus before and she wanted to know more about Him. How could this Jesus know her and send someone to help her? How could He love her and provide for her family's needs?

Falilat used the support she received to purchase food for her family and wheat flour to start baking bread again. Old customers came rushing back when they saw she had bread to sell. Falilat joined the local Christian church because she believes that "Jesus loves me and my family. He gave me joy." Not long afterwards, her husband came back from his travels and was surprised at how well his family was doing all because of "what Jesus had done. Jesus is good."



At Medical Ambassadors International we build relationships with the world's most vulnerable people, and together we work to heal communities both physically and spiritually.

In 1975, as South Vietnam was collapsing, a man named Dr. Raymond Benson was on the last airlift from the roof of the American Embassy. Dr. Benson's vision was for Christian medical professionals to establish clinics around the world. His hope was to heal people both physically and spiritually. Out of that desire, Medical Ambassadors was formed.

While Dr. Benson was correct in his assessment of the physical and spiritual needs of people around the world, he did not anticipate that the same people would keep coming back to the clinic with the same preventable illnesses. It became clear that this clinic-based model was not sustainable. In fact, we were creating a culture of dependency within the communities we were trying to help.

In light of this, Medical Ambassadors transitioned to a new model. Instead of going into a community and giving free care, we entered bringing only questions. Instead of giving the communities what we thought they needed, we asked local leaders, "What do you need to be healthy and thrive?" We let their answers guide our focus and started developing lessons on those topics. In time, the available lessons included far more than only health

topics. Depending on what the local leaders determined their communities needed, there were teachings on how to work together and solve problems, on agriculture, literacy, family relationships, microenterprise, coping with disability, and more.

The genius of this approach is that education can be replicated at the grassroots level, neighbor to neighbor. Instructors teach learners who become instructors who teach learners who become instructors who teach learners—well, you get the idea.

Certainly, there were still physical needs requiring professional medical attention—clinics and hospitals continue to be essential. However, 70-80 percent of people in those clinic lines could now be helped at the community level.

This development model became known as Community Health Evangelism (CHE). Evangelism...because seamlessly woven into the lessons of health are basic biblical truths: You can be clean on the inside as well as the outside. You have great value because you are wonderfully and beautifully made by God in His image.

We are proud to be a work in progress. We are committed to learning from the communities we work with and listening to God. We deeply desire to align ourselves with His plan and power.



Southeast Asia and the West Pacific – The Southeast Asia region had two encouraging sub-regional meetings in Chiang Mai and Kuala Lumpur early in the pandemic in February, 2020. Urban agriculture and a visit to the ECHO Asia teaching farm in Chiang Mai was a key part of the meeting as well as exposing both sub-regional groups to psychological first aid and trauma healing. Shortly thereafter, most countries locked down and restricted domestic and international travel. Partner organizations in the Philippines and Indonesia helped local communities address some of the urgent humanitarian needs resulting from strict government-mandated lockdowns and economic hardship by distributing food, medicine, and small monetary grants. CHE networks in both countries mobilized to share information CHE lessons in COVID-19 prevention and care.

Network partners in Indonesia continued to build strong local relationships and interfaith community efforts to help care for community members and address community needs. At the end of Ramadan, CHE partners engaged Muslim neighbors by celebrating with them during their Eid festivities and bringing small gift packages and food. While it was difficult to expand to new CHE areas, regular network conference calls were scheduled to provide encouragement and care for country and local leaders. Partners in Thailand continued to work with minority people groups and Bible college students through CHE training and mentorship. In Vietnam, work continued with local churches desiring to help people who were struggling with substance abuse and other addictions. The coffee project in Papua New Guinea experienced several challenging setbacks in 2020, but the country leadership perseveres onward and is beginning to show real progress. (see page 22 for more information) Good CHE community awareness is starting to become evident as a result.

East Africa – In 2020, several countries in the East Africa region were affected by elections and political instability (Uganda), major COVID-19 outbreaks (Tanzania), and violent tribal conflict (Ethiopia). Despite the challenges, partners in the East Africa region continued to faithfully serve their communities through COVID-19 care and prevention, being agents of peace and reconciliation, and encouraging the growth of CHE programs. Relationships were developed with potential new partners in two closed countries in the Horn of Africa region that may result in possible CHE work in 2021 and 2022. CHE outreach programs were started among unreached people groups in southern Kenya and in eastern Ethiopia. In Uganda, the Church of Uganda continues to use CHE as a major strategy for equipping and church planting in 17 dioceses.

In Ethiopia, Holistic Ambassadors Ethiopia Mission started 6 new CHE programs in 2020 even as political turmoil made travel to communities unpredictable.

In Kenya, 2020 marked a renewed emphasis on prayer for community transformation, a need to modify training approaches and schedules to be more effective and accessible, and emphasis on the healthy home model as a foundation for discipling CHE volunteers. In Nairobi, several CHE communities implemented urban farming techniques and community garden projects to address local food insecurity. The Nairobi-area CHE center continued to develop its facilities in 2020 with opportunities to become a training center, a mission sending station, and a potential refuge for new believers from other faith traditions needing transitional housing.

Southern Africa – As with other regions in Africa, opportunities to travel internationally and domestically were limited in the Southern Africa region in 2020. CHE partners continued to engage their communities as best as they were able, but this was often limited to virtual communication. In Malawi, the influence of partner organization Wandikweza grew significantly due to its physical health focus, its capacity to respond to the health crisis, and its ability to engage with larger donors to help fund its work. Local isolation and economic hardship caused by COVID-19 restrictions renewed the importance of local ownership, empowerment, and sustainability. In Zimbabwe, economic crisis in 2020 created emergency aid needs in the CHE communities, so MAI partnered with local organizations to help in some of the crisis response with food, clothing, and medicine. The Southern Africa CHE region continues to emphasize networking regionally and internationally as it encourages economic sustainability for local partners and ministries. Promising CHE growth started in Madagascar over the past three years resulted in ten communities engaged in the CHE process through a partner organization by the end of 2020.

Central Africa – MAI's main partner organization in the Democratic Republic of Congo, The River Ministry, continued in its second year of reorganization following a new government registration process in 2019. Strict physical distancing restrictions and lockdowns due to the COVID-19 pandemic forced the DRC CHE network to develop creative methods to engage community members. Local CHE workers used megaphones to share encouragement and COVID-19 prevention and care information. Local CHE leaders also responded by helping with some of the financial and food insecurity needs among their neighbors. Despite these challenges, sixteen new CHE programs were started in 2020 in addition to the 19 new programs started in 2019. There are now close to 950 CHE communities in the DRC. The radio program broadcast from Kinshasa continues to reach an audience of five million people with discussions about the wholistic gospel and loving your neighbors and community. Engagement with church leadership and seminaries continued with virtual CHE conferences and training. When there were opportunities to coordinate in-person trainings with COVID-19 precautions, five training of trainers seminars were organized in different areas of the country.

Northern Creative Access Regions – In 2020, discussions and planning began for the expansion of CHE into the Middle East/North Africa region. Partners in Egypt were significantly restricted in their activity schedules in 2020 due to stringent pandemic-related lockdowns. They did not allow that to stop them and developed creative ways and new online training in Arabic to continue working with children, schools, and community leaders with health and wholistic care lessons. After participating in online CHE trainings developed by other regions, Egyptian partners actively coordinated six additional CHE trainings in the second half of the year. One of the trainings engaged participants from the Coptic Orthodox Church. In East Asia, partners began to recognize the need to adopt new methods in the urban and rural areas, to develop a better understanding of wholistic ministry, and to help churches become stronger at engaging and empowering communities. Networks are becoming stronger and more collaborative.

South America and the Caribbean – Leaders in the South America and Caribbean sub-regions continued to work well together in 2020 as they developed new methods for virtual trainings and communication with local partners. Virtual CHE trainings in Spanish were adapted, and as partners increasingly saw the importance of addressing difficult topics like domestic violence, child abuse, and human trafficking, more discussions and collaboration took place to identify ways to bring more community awareness and prevention. Spanish training in psychological first aid was organized to help address some of the emotional issues that were emerging as a result of the pandemic. CHE teams helped mobilize local churches to respond to community needs. Some churches became centers of community assistance by providing food, prayer, and counseling. Local CHE teams helped community members sew masks and provide COVID prevention information. Country leaders were able to connect for three days in November on a virtual regional council meeting, which provided encouragement and connection when an in-person annual gathering was not possible.

continued on page 21

MAI Academy

In late summer/early fall, MAI leadership recognized a gap in our organization. For over 40 years, MAI utilized a process called Community Health Evangelism (CHE) to educate people around the world in how to live healthier lives physically and spiritually. Those lessons have brought great results, but it didn't help our own people (employees, volunteers, board members, etc.) develop professionally or to improve their skill sets. It was for that reason that MAI Academy (MAI-A) was created – to meet real and felt training and development needs so that we can not only better address the needs of the present, but of the future as well.

Thus began a lengthy process of thinking and planning, researching, evaluating and selecting not only the tools we would use to deliver the training, but also planning the curriculum that we believe will help better equip students to thrive in their work and ministry.

Several Learning Management System (LMS) vendors were evaluated and their platforms were tested to see if they would meet our needs. After the evaluation completed, we settled on Thinkific.com as our vendor. Not only do they offer a robust platform with many types of learning tools, but they also appear to be the most cost-effective platform for our purposes.



Conversations were held with various individuals within MAI about perceived training needs and by the end of 2020 we built a list of potential courses that continues to grow. Our strategy was to start by developing some materials for the home office first until we got more familiar with creating on-demand training modules with the LMS and later roll out the platform to anyone who wishes to enroll in a course in mid-2021.

Where it makes sense, we are leveraging existing training materials that we might obtain from partners, other missions organizations, TED Talks, free training videos from YouTube and other sources, and when necessary to create other materials internally.

Thus far we've created 19 courses with a total of 320 lessons in areas as diverse as Microsoft training tools, creative thinking, discipleship, how to tell ministry stories to better engage an audience, photography and videography, understanding one's purpose in life, HR topics and more.

We believe there is great potential in how MAI-A can better equip students to be more effective and efficient and are excited to see how this all helps us grow in 2021 and beyond!

Virtual Mission Trips



By any measure, 2020 was a challenging year for the entire world. But for an organization (like MAI) that oversees work in communities around the world, it presented many dilemmas. Travel was locked-down due to COVID without any idea of when travel could once again resume. We grew concerned about how to continue to tell the “MAI Story” to current donors, prospective donors and others who wanted to know more about what MAI does.

We began asking ourselves: how, during a pandemic, do you keep people engaged with the work you do as a mission? And perhaps more importantly, how can you grow missions engagement during such a time?

For at least 8 years MAI, had talked about taking people on mission trips so they could see the amazing transformation occurring in villages around the world. The hoped-for result would be mobilizing people to join in MAI’s kingdom work. When the lockdown took place it was clear that we couldn’t do that in person. But the rise of technology in the past 20 years opened doors

that previously didn’t even exist. So, MAI decided the time had come to create “virtual mission trips” to address the challenge.

Planning for the first virtual mission trip took place in summer and early fall of 2020. A location was chosen (Democratic Republic of the Congo – which has the largest concentration of CHE programs in MAI and perhaps in the world) and we set to work.

We thought through the various scenes we wanted filmed and what needed to be covered in those video clips. As with any good mission trip, we began researching history, culture, the geography, major events and other items to help inform those who would take the virtual mission trip about the country and its people.

We scripted out and recorded the narration and voice-overs for what would become the first virtual mission trip. We found royalty free images, background music tracks, sound effects and stock video clips. We learned Adobe Premiere Pro to assemble and produce the end product. And, of course, we had our regional coordinator for the DRC capture video from three different communities, supply translations and narrative voice-overs to send to us for production.

This work culminated in a virtual vision trip of nearly an hour and will be viewed by groups invited to be part of the work in the DRC. Our hope and prayer is that it will engage potential donors to give to start new programs in the DRC but also to help the regional coordinator raise personal funding and hopefully to help MAI engage new donors for the organization as a whole.



Galen Dalrymple
Dean, MAI Academy



Community Relief Response

South East Asia: COVID response – food kits and subsidy for COVID testing \$ 2,735

Democratic Republic of Congo (GOMA Volcanic Eruption) \$16,000 for CHE community, (food supplies)

Update Goma

Pastor Alphonse has returned home, as many other members of his church, where rebuilding and cleaning has started. He has requested materials for trauma healing that Bibiana was able to provide in French, hoping that Alphonse will be translating to the local language as he studies the material.

South Asia: COVID response with food supplements in 3 locations: Distributed \$21,500 US

South Asia Update

Northern area: 200 laminated copies for prevention against COVID, sharing them also on social media, and a massive Prevention Campaign in three districts, some visited door to door, some with loudspeakers, biking 30-35 km from village to village covering a total of 81 villages. Distribution of ration kits to 43 widows and 64 people living with disabilities received ration kits for a month.

South Area 1: 3 villages among the Devadasi community received 250 relief kits with food, health awareness campaign.

South Area 2: 176 families of people living with disabilities received nutrition supplement and health awareness campaign.

Nicaragua: Two hurricanes in 13 days, (Eta and Lota), November 19, 2020. MAI sent \$1,525, (MACA has contributed directly \$14,000) and Logistics Hope Seeds packages for 1,000 families)

Nicaragua Update

Seeds packages with 10 different varieties were finally received in country this past month and have just completed quarantine determined by the government before authorized for distribution for 1,000 families thanks to Hope Seeds in Florida, USA. Training teams are starting to build capacity in new communities that are opening up to CHE thanks to the help received last November after two cyclones.



Cecilia
Argentina



Dayo
Nigeria



Zuzana
Canada-
Slovakia



Jeff
Philippines



Bibiana
Canada

Almost 25 million people are victims of forced labor worldwide. The estimates include victims of trafficking for the purpose of sexual and labor exploitation, begging and criminal activities. It also includes victims of state-imposed forced labor, but it does not include trafficking for the purpose of organ removal.

15 million are enslaved by forced marriages. (International Labor Office, April 2017)

These data very likely include women, children and men in cities, neighborhoods and rural communities where we have been serving for years with Community Health Evangelism. These are the places where child sexual abuse, pornography, misconception about masculinity, gender violence, lack of awareness in false job promises and risks to get involved in intimate relationships through social media have not been our priority nor have we measured how much it will impact our communities' health. It is time to revert this!

Medical Ambassadors international is joining the global fight against Human Trafficking through:

1. Forming a team of CHE practitioners from different regions to work together with local abolitionists and produce culturally appropriate training materials for our CHE communities and partners in this specific area.
2. Creating a training manual on Human Trafficking with different modules like: Community and Church prevention actions, Trauma Healing, Youth preparation, Parenting skills development, Creating a culture of detection and reporting, Horticultural Therapy. Overview of CHE and Integration of other lessons, like Bible stories, Nutrition, Micro-enterprise, Farming, Women's Cycle of Life, Men Matter, etc. A new story book was developed in Haitian Creole to prevent child sexual abuse and 2,000 copies are being printed.
3. Networking with abolitionists in different regions. Bibiana is co-leading a Latin Forum, including participants from 24 countries in Latin America, Spain and Portugal, in coordination with World Evangelical Alliance.

https://www.unodc.org/documents/data-and-analysis/tip/2021/GLOTiP_2020_15jan_web.pdf

https://www.ilo.org/wcmsp5/groups/public/@dgreports/@dcomm/documents/publication/wcms_575479.pdf

Families Matter

By Maggie Conrad, Women's Health and Healthy Families CHE International Coordinator

2020 was a challenging year with many changes in our work in supporting CHE trainers around the world.

Activities included:

Writing CHE lessons on Coronavirus Home Care and Covid-19 related subjects.

Online learning about Spiritual and Psychological First Aid; Racial Inequity; Coping with Covid-19 Curriculum writing – work on First 1000 Days, Men Matter, Women's Cycle of Life updates

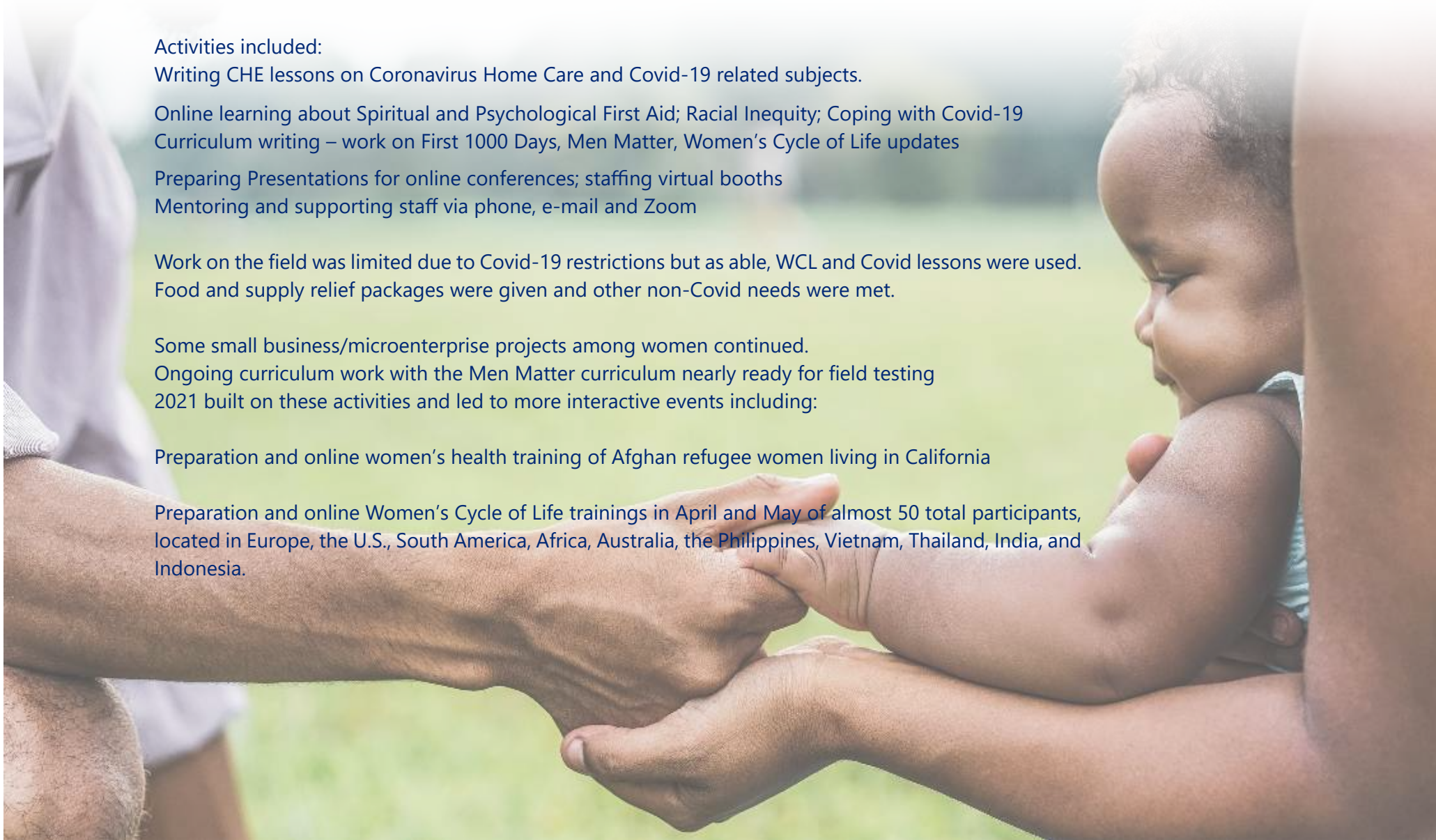
Preparing Presentations for online conferences; staffing virtual booths
Mentoring and supporting staff via phone, e-mail and Zoom

Work on the field was limited due to Covid-19 restrictions but as able, WCL and Covid lessons were used. Food and supply relief packages were given and other non-Covid needs were met.

Some small business/microenterprise projects among women continued.
Ongoing curriculum work with the Men Matter curriculum nearly ready for field testing
2021 built on these activities and led to more interactive events including:

Preparation and online women's health training of Afghan refugee women living in California

Preparation and online Women's Cycle of Life trainings in April and May of almost 50 total participants, located in Europe, the U.S., South America, Africa, Australia, the Philippines, Vietnam, Thailand, India, and Indonesia.



Women's Cycle of Life

Presentation on Birth Life Saving Skills at the American College of Nurse-Midwives online Annual Meeting

Preparation of Traditional Birth Attendant training as part of the First 1000 Days program in Haiti – ultimately totally led by Haitians

Women's Cycle of Life training has restarted in some locations with very heartening and life changing results. In Ethiopia, trainings with teen girls have been happening, which is a great area of need. Some topics of the lessons were:

- Good health
- Personal hygiene
- Good character
- Understanding teenage girls' behavior
- Learning how to think for yourself
- Taking responsibility for your actions and choices
- Knowing and doing the will of God
- Listening to others and loving God and others.



Growing up as a young girl I have noticed that women have double challenges . . . that they are seen as second-class citizens and that their contribution to the development of the community is huge. But in Ethiopia, not much attention is given to developing the capacity of women, and how to lead a healthy life. Because of the nature of women, they need special care and treatment. Knowing this growing up, sometimes I disliked being a woman. Learning some important lessons from these training really lifted my spirit. With God, there is hope and transformation. I have gained good lessons that encourage me to live as God created me to be. I am so grateful for this CHE (WCL).



Focus: Disability

By Silvia and Marcelo López
CHE and Disability Coordinators

Silvia and Marcelo López's son, Felipe, had a severe motor disability. Sadly, in September 2015, Felipe went home to be with the Lord. Silvia and Marcelo decided that disability was a finished subject in their lives. However, God called them to develop programs that would reach individuals with disabilities in South and Central America and the Caribbean through Community Health Evangelism (CHE).

During his 25 years of life, their son Felipe had achieved some incredible goals. He was the best student in his school, he did mission trips and was formally recognized as the Outstanding Young Man of Cordoba, Argentina. Silvia and Marcelo decided to take on the new challenge of becoming a Trainer of Trainers for Integral Evangelism through the development of

community projects that would include individuals with disabilities.

Since 2016, they have been translating and developing lessons related to disabilities, and have trained leaders in Haiti, Cuba, Dominican Republic, Honduras, Nicaragua, Guatemala, El Salvador, Mexico and Argentina. They have also received training from other mission organizations. The

training manuals include biblical principles as well as the tools needed for the integral evangelization of individuals with disabilities.

In 2020, they promoted the idea that churches, on the first Sunday of December, would teach about individuals with disabilities, pray for them and carry out community projects that would include these individuals.

There is an enormous need, but there are also some wonderful results. An example is Juan Talamante, a young man from Puerto Peñasco, Mexico, who has a physical disability and thought that God had cursed him. But through the training they provided in his church, applying the CHE program, he realized that our Lord Jesus Christ always gave special attention to individuals with disabilities, assuring them of a special place in the Kingdom of God. Today, Juan is working in a community project in his community aimed at individuals with disabilities and testifying to God's love.

This is the transformation that God carries out through His Holy Spirit and the outreach of the CHEP program. To God be the glory!



Juan Talamante in Puerto Peñasco receiving his disability training through CHE TOT, which helps the community adapt to individuals with special needs.

How? Community Health Evangelism (CHE)
What? Healing Lives...Transforming Communities
Why? Making Holistic Disciples Who Make Holistic Disciples



What is CHE?

Community Health Evangelism

Through more than 41 years of practical experience, MAI recognizes the key to overcoming poverty. The poor must lead change in their own communities and the Spirit of God must set them free. This is done through **Integral Mission**. MAI's effectiveness springs from training local volunteers who lead their own communities to:

- Develop positive leadership
- Identify problems
- Enact their own solutions
- Establish sanitation
- Improve nutrition
- Improve crops
- Advance maternal & infant health
- Restore broken relationships
- Plant churches
- Start businesses
- Embrace their own God-given value



COUNTRIES WHERE
MAI WORKS
CURRENTLY
40



MAI COMMUNITIES
PRACTICING CHE
2,613



POPULATION
IMPACTED
2.61 mm



WORLDWIDE CHE
VOLUNTEERS
51,200



COUNTRIES WHERE
WE PARTNER
35

MAI Financials

He goes before me...

**Suzette Montez
Controller**

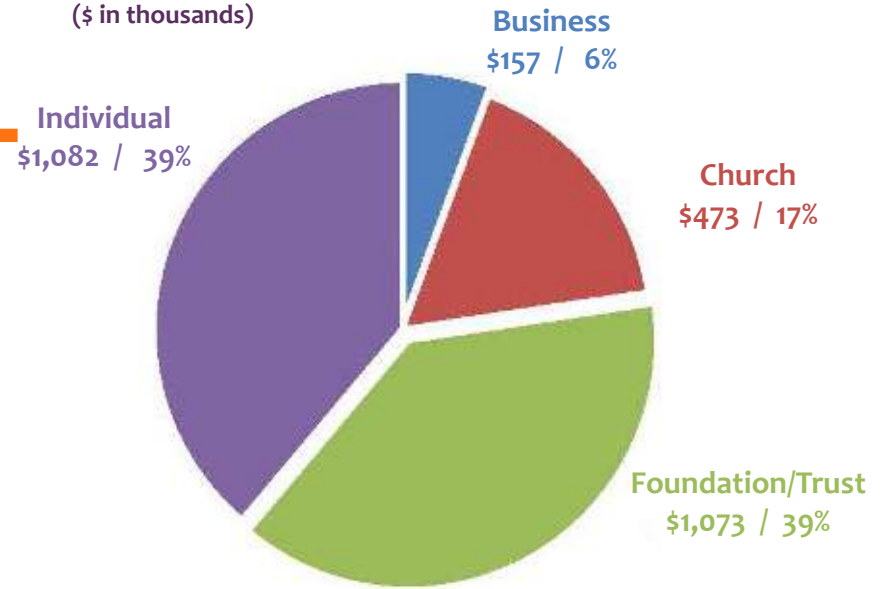
There were so many unknowns as we came into the year 2020. First, it was the news of this pandemic that was quickly travelling throughout the world. We were glued to news channels as we watched Covid case numbers increase.

Second, we saw the world change around us, and it encroached into our daily life. Isolation, lockdown, social distancing, working remotely, and distance learning became normal, accepted terms and life standards.

It changed the way of doing ministry both here in the United States and abroad. We had to quickly revamp our way of equipping and training in a world that restricted travel, and in most cases locked down all travel. Technology became the needed resource. Providing access to information to remote areas is a priority. This is at a time when the number of programs was growing. Recognizing the local areas where this was happening or could take place was essential.

Third, the unimaginable had happened. It was bringing suffering and death. We were in this moment, who could guide us? Psalms 23 talks of a guiding shepherd who takes us to places of green pastures, paths of righteousness, prepared table, cup that runs over, and shelter with the Lord. The Lord had already provided for this unknown fearful time, so we rested in HIM and had no want.

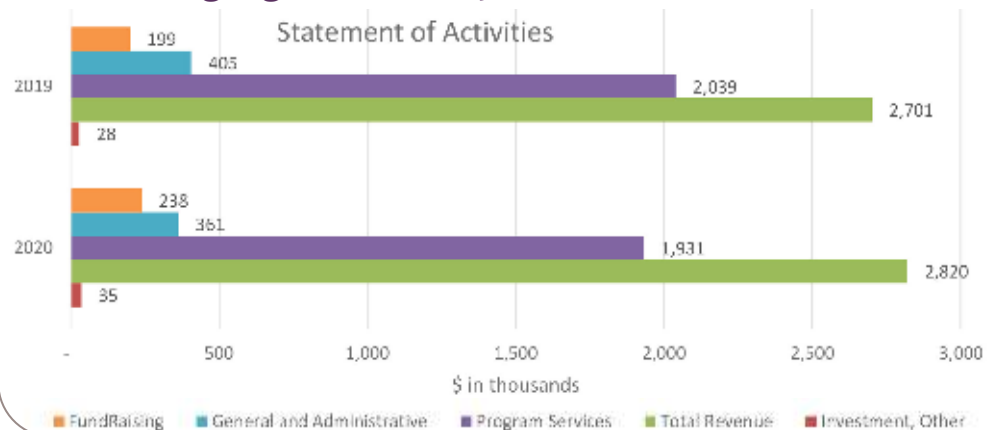
Revenue Sources
(\$ in thousands)



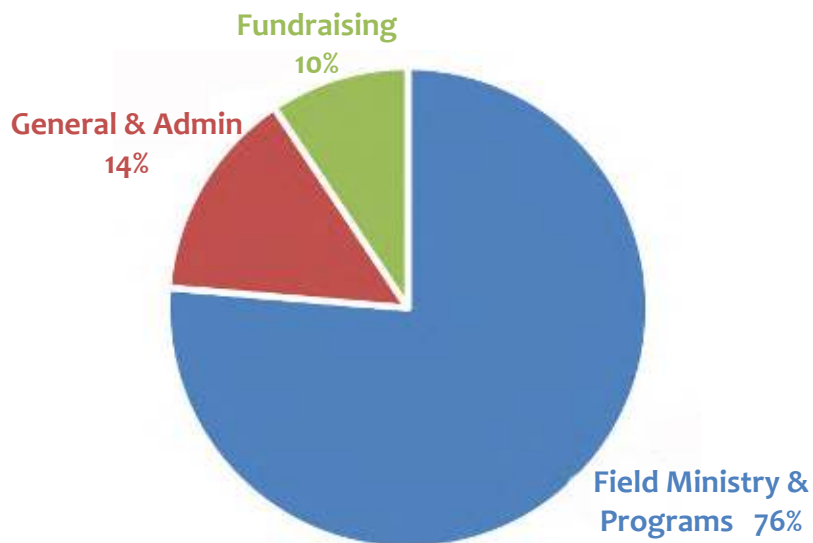
Statement of Financial Position
(\$ in thousands)

	Year	
	2020	2019
Total Assets	2,012	1,723
Liabilities	134	135
Net Assets without donor restrictions	875	733
Net Assets with restrictions	1,003	855
Total Liability and New Assets	2,012	1,723

Financial Highlights 2020-2019



Functional Expenses



Surely goodness and mercy shall follow, and the promise became a reality. The ministry revenue continued at levels higher than the prior year for a total of \$2.8 million, a four percent increase. We were part of a miraculous act of benevolence in time of an economic crisis with \$1.082 million or thirty-nine percent of gifts from individual donors who were witnessing pandemic distress and hardship in their own personal life.

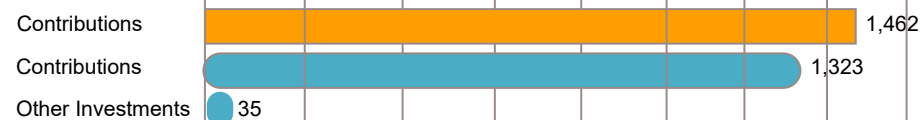
The travel restrictions placed by local, state, and federal governments allowed for resources to be re-allocated from travel budgets to programs support in countries hit hard economically and needed assistance to provide for their daily needs, and though we saw worldwide financial need increase and program ministry numbers grew, the ministry program expenses fell less than budget levels at \$2.53 million and less than prior year of \$2.64 million.

To date Medical Ambassadors did not lose one staff life to Covid-19 worldwide. Yes, we were touched by the disease, and many became ill and suffered with its symptoms. We had family members who suffered and died from COVID-19, and grieved their loss, but equipping and training continued in the CHE communities, and lives continue to be transformed.

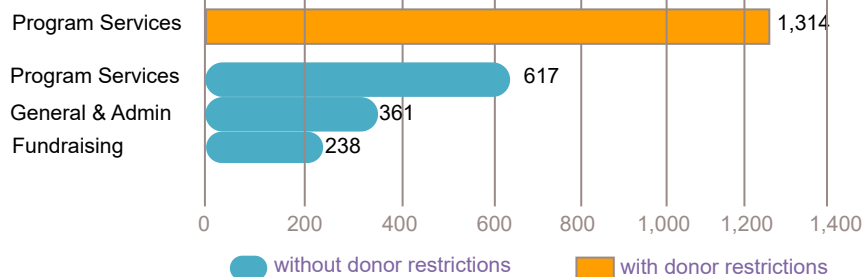


Financial Statement 2020

REVENUE:



EXPENSES:



Board Members



Lisa Armour
Missionary & Teacher



Cynthia Barton
Homemaker



"I love MAI because what we do impacts real-life people suffering through critical, real-life struggles. We get to partner with God in changing lives now and for eternity."

~ Galen Dalrymple, Dean MAI Academy



Medical Ambassadors International is equipping communities through Christ-centered health and development.



Steve Belton, M.D.
Retired Physician



Tom Steipp
President/COO NES Financial



Paul Varkey Parayil
Software Engineer, Facebook



Carla Davis
Restricted Area Director for International Nonprofit



Wayne Jeffers, M.D.
Physician



Chris Dunn, M.D.
Physician



Stefan Wiechers
VP of Corporate Finance
Align Technology



Ravi Jayakaran, B.V.Sc. & A.H.
President/CEO



Management Team

At Medical Ambassadors International we build relationships with the world's most vulnerable people and together we work to heal communities both physically and spiritually.

Victor Chen, M.D., M.P.H.

July 2007 - present
Global Coordinator
California

Education: Bachelor of Arts, Molecular and Cell Biology, University of California at Berkeley, 1993 Doctor of Medicine, University of Southern California Keck School of Medicine, 1998 Masters of Public Health, University of California at Berkeley School of Public Health, 2003

Ravi I. Jayakaran, B.V.Sc. & A.H.

June 2017 - present
President/CEO
California

Education: Doctor of Veterinary Medicine and Animal Husbandry, Jawaharlal Nehru Agriculture University, India

Professional Societies & Boards: Board of Directors - Accord Network USA & the Chalmers Center, Lookout Mountain. Catalyst - Integral Mission, Lausanne Movement, Switzerland

Work Experience:
e3Partners/I Am Second, Global Director, Community Transformation: 2015-2017 MAP
International, VP Global Programs: 2007-2015 World Vision International: 1992-2003

Suzette Montez, MBS

February 2000- present
CFO/Controller
California

Education: Bachelor of Science, California State University Stanislaus, 1990. Master of Science Business Administration Taxation, California State University Hayward, 1999

Boards: Local church board, Treasurer (current)

Laura Nelson, A.S.

February 2001 - August 2020
Vice President of Human Resources
California

Education: Associate of Science in Court Reporting, Humphreys College, 1992. SUM Medical Transcription Program, Health Professions Institute, 1993 Certified California Notary Public, 1995

Boards: International Center for Reconciling God's Way (Marriage 911), Secretary

West Africa - Tremendous growth in partnerships and collaboration took place in the West Africa region in 2020 with CHE expanding in 17 West African countries. Twenty-seven new programs were collectively started in Nigeria, Ghana, Togo, Benin, Ivory Coast, and Sierra Leone. CHE/IDDM (Integral Disciple-Making Movement) training took place in over 10 locations in Benin and Ivory Coast. After training and consultation from Health Communication Resources, CHE lessons were adapted to radio programs in Ivory Coast, Ghana, and Nigeria as CHE leaders began to realize the power of mass media with community engagement. Isolation and emotional trauma experienced by community members during the COVID-19 pandemic emphasized the need for CHE partners to help address spiritual, social, and mental health

needs. This helped stimulate collaboration between the Nigerian CHE network and a national network of ministries focused on emotional and trauma healing. West African CHE leaders also emphasized the importance of mentoring and empowering local leaders and trainers. This allowed local partners to reach new areas even during COVID restrictions. Several CHE partners and churches helped provide aid to local families in need of basic necessities like food, cooking oil, and medicine. As communities also expressed interest in specific areas of development, specialty CHE training in areas such as children's CHE and vocational skills acquisition were organized.



South Asia - The South Asia leadership team gathered in early March for a regional council meeting in Nepal. It was an encouraging and strategic time together, as most countries soon enacted COVID-19 travel and group meeting restrictions shortly after. The rest of 2020 was a challenge as many COVID-19 surges took place and country restrictions continued. Country teams in India and Pakistan were actively involved in community health awareness raising and COVID-19 prevention training before lockdowns occurred. Area coordinators continued to support and encourage local teams through phone conversations and messaging apps. Despite the limitations in travel and activities, teams and partners remained encouraged by the communication, collaboration, and opportunities to love their neighbors and communities. Community growth groups and seeker groups actually grew as people searched for connection and hope. Through these relationships and care, several new believers are now being discipled.

Dr. Victor Chen
Global Coordinator

When coffee is more than coffee: *Coffee as Mission*

In the Highlands of Papua New Guinea, almost every family with a small amount of traditional land has a few coffee trees in a 'coffee garden.' Coffee that is grown a mile high in good soil watered with mountain-pure rain has the potential for being the best there is. But...

Imagine being a coffee farmer and having never seen a roasted bean? Never tasted 'real coffee' or heard how it got from your hands to the instant coffee in the small local grocery store? Had no teaching on why the beans must be precisely picked and stored in order to preserve quality? Yes, that would describe most small coffee farmers. Many walk the sacks of cherries or dried beans for hours to the nearest road, then sit in the sun waiting for a coffee buyer to pick it up and hopefully pay the current price. A prevalent mindset informs the people, 'if there is enough for today it is enough.' For some, coffee is a 'social crop'—when bride price or funeral costs are needed there are coffee trees to fall back on. Others call coffee season 'beer season' for obvious reasons.

In order for farmers to see their coffee as real business that produces family income, a change in mindset must come first. Enter CHE core values: sustainable community ownership, integration of physical-spiritual-social-mental, multipliable training, prevention rather than cure. And enter Emma, a dynamic woman from the area who is the MAI Area Coordinator for PNG. Though not a trained coffee expert, she has worked hard in becoming one. Returning to her father's traditional land and an idle coffee mill after years of education in Australia including a Master's degree in Health Policy and Planning, she was prepared to blend business with mission.

Defining it as a Social Enterprise, her goals are People-Planet-Prosperity, which in CHE terms translates to harmony with each other, self, the environment and God. From coffee cherry to the cup, we want the chain shortened and the profits returned to PNG to sustain the CHE programs in the communities, including the Area Coordinator and other trainers who need travel funds to keep visiting communities. All this is possible because we coffee drinkers want our daily grind to count for something bigger. We believe it can all happen with God's help and for His Kingdom intentions.





Thank you



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